

## **Manny Sosa**

Grandmaster Instructor

Victory Academy

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First, I am honored to be part of the 3<sup>rd</sup> Level Consulting Team, considered to be the ***premier professional full-service business provider*** in the nation and perhaps globally! The annual Business Brain Trust Conferences that 3<sup>rd</sup> Level Consulting organizes are so vital that I never dared missed one!

**My objective for our professional business relationship is foremost...** to help your business reach its full potential by identifying your areas of strengths and weaknesses. By working together we will develop a clear vision for your business and map-out a Strategic Business Plan that capitalizes on your strengths and uniqueness. Once developed, your business plan will establish your daily priorities and decisions making.

**Great businesses are built by great leaders...**therefore we will focus on you acquiring superb leadership skills that will become a fundamental part of your character.

**Great leaders produce other great leaders...**essentially multiplying their effectiveness and success level. I will share my ideas on how you can identify and train potential staff members.

**If you are interested in starting a children's and adults activity center...**you will benefit greatly from my own personal experience in operating our very own multi-venue center. Established in 1998, Victory Academy steadily gained a solid reputation within our community. In 2003, a well-structured Business Plan helped secure financing for a built-to-suit facility. In 2007, US Bank nominated our academy for the McLean County, Chamber of Commerce, Best Small Business Award.

**You will benefit from a proven martial arts curriculum that is age appropriate...**and based on my personal training experience with some of the world's most knowledgeable and legendary Taekwondo figures.

**You can have me conduct student seminars and Black Belt exams at your business**

## **Grandmaster Manny Sosa's**

### **Major Taekwondo credentials, certifications and accomplishments:**

- Started Training in Taekwondo in 1975 (previously practiced Kung Fu)
- Started teaching in 1981
- 7<sup>th</sup> Dan (Degree) World Chung Do Kwan Certified
- 6<sup>th</sup> Dan (Degree) Kukkiwon Certified
- A student of Grandmaster Hae Man Park, who is considered the foremost Taekwondo authority in the world.
- Awarded the Grandmaster Title by Grandmaster Hae Man Park - 2008
- Kukkiwon Master Instructor Certified
- Have attended various Poomsae Training Certification Seminars conducted by Kukkiwon Academy Senior Instructors.
- Creator of "Mighty Kids" Martial Arts Program (Master Sarah Schuster, major contributor and National Mighty Kids Director)
- Creator "Cardio KickMaster" kickboxing conditioning program for adults.
- Owner and Founder of "Victory Academy," a center offering Taekwondo, gymnastics, tumbling, cheer and dance.
- Creator of "Becoming a Champion of Life" (in collaboration with Master Sarah Schuster, Vicki Sosa, Mindy Corsaw and Sr. Master Kenneth Schuster).
- A national mentor to Taekwondo instructors and Master Instructors.
- Tumbler Trak product endorsing expert and product developer.
- Recipient of "Black Belt of The Decade" by the USCDKA – 2002
- Nominated Chamber of Commerce "Best Small Business Award" by US Bank, Bloomington, IL – 2007
- **A devoted Business Brain Trust Conference attendee, where the top industry leaders to come learn and share vital business and leadership practices!**

### **Education:**

Western Illinois University, major in Industrial Technology, 1975 – 1979

Soccer Scholarship, recipient

### **Previous Employment History:**

Verizon Corporation – recruited directly out of college, for the purpose of being groomed for a top level management position. 1979 - 1993

### **Personal:**

My wife, Vicki, and I have two wonderful daughters.

We feel greatly blessed by God and are thankful to Him for everything in our lives!